

## **Producers**

## Committed to adding value and safety

From protecting costs of doing business to finding new markets for their product, sulphur producers face a variety of challenges. While single producers may be limited in confronting these challenges alone, by joining The Sulphur Institute (TSI), producers have access to TSI staff who are committed to adding value and safety to sulphur by using the collective expertise of member companies.

The Sulphur Institute's programs, campaigns, and working groups can help keep sulphur production and transportation efficient and safe. Issues impacting day-to-day activities can be managed by sharing leading practices with other TSI members.

Too often, information related to sulphur or any raw material is susceptible to misinterpretation. When this occurs, each facet of sulphur's life - production, transportation, consumption - may have shared information gaps. For a number of reasons including manpower, time or simply a



TSI is committed to a healthy and safe sulphur industry

lack of a centralized source of information, sulphur producers are best suited by leveraging industry expertise. That's where TSI comes in.

As an independent organization with a commitment to its member companies, TSI can mitigate the knowledge barriers among sulphur stakeholders and convey the true story of this raw material. TSI programs such as Information and Advocacy; Environment, Health and Safety; and Transportation Regulations and Logistics tap into the collective experience of the sulphur industry as no individual company can achieve on its own. TSI also acts as the voice of the industry and is the premiere information source for sulphur stakeholders.

In addition to meeting the needs of sulphur producers, TSI is also committed to helping them find new markets and sharing the value of sulphur. Through the "Sulphur - an advantaged element<sup>®</sup>" campaign, TSI demonstrates the value of sulphur as an element that is present everywhere, from the food we eat to the medicine we take.

From protecting member company's interests, to facilitating research and education to ensure the industry's growth, TSI is committed to serving sulphur producers.